

FINANCIAL CSW Scale

Citation:

Park, L. E., Ward, D. E., & Naragon-Gainey, K. (2017). It's all about the money (for some): Consequences of financially contingent self-worth. *Personality and Social Psychology Bulletin*, 43, 601-622.

INSTRUCTIONS: Please respond to each of the following statements by selecting your answer using the scale from "1 = Strongly disagree" to "7 = Strongly agree." If you haven't experienced the situation described in a particular statement, please answer how you think you would feel if that situation occurred.

Strongly disagree 1 2 3 4 5 6 7 Strongly agree

- 1) My self-esteem is influenced by how much money I make.
- 2) I feel better about myself when I am on top of my finances.
- 3) I feel bad about myself when I feel like I don't make enough money.
- 4) My opinion of myself isn't tied to how much money I make.
- 5) My self-esteem depends on having a lot of money.

Scoring instructions: After reverse-scoring item #4, compute the average across all 5 items. Higher scores = base self-worth more on financial success.